



QUARTERLY READ

IN THE NEWS

CCP acquires ISO - 9001 : 2015 certification.

Managing Partner, Arc. O m o t a y o Babalakin emerged as Vice President of African Union of Architects.

High Visibility project, Kingsway Tower racing towards completion.

CCP continues to push boundaries in multi-disciplinary collaboration as CCP-Architecture projects nears 100% compliance with the deployment of BIM technology.

Founding Partner Arc. Femi Williams inducted as a fellow of the Nigerian Institute of Architects.

CCP's Multi-storey car parking structure on Campbell Street opens to the public.

Tayo Aderinokun Lecture Theater at Unilag, built under CCP's project management, opens for use.

BUILDING EVERLASTING AND WORLD CLASS STRUCTURES – ITS MERITS AND VALUES AS IT RELATES TO THE REAL ESTATE INDUSTRY IN NIGERIA

highest level of customer expectations are achieved.

The Real Estate Industry in Nigeria today is one the fastest growing industries in view of the demand for housing by all Nigerians and as a result of the huge population of over 200million. Over the years, there has been a surge in the provision of the housing units by Real Estate Developers as well as the Government to augment the demand by Nigerians.

One very vital link in the stakeholders circle is the customer, as the overall concept of developing a Real Estate project is geared towards the utmost satisfaction. They must insist on certain delivery requirements and quality standards from the developer to encourage the productivity of everlasting world class structures. The Customer being the end user must be educated on the living standards and maintenance culture of the estate.

There is a strong need to give attention to the cause of building lasting world class structures so as to understand its merits and apply its values to transform the Nigerian real estate industry system from an incompetent one to a system that radiates integrity, reliability and satisfaction among all its stakeholders.

The merits and values has a direct influence on three major areas, namely: The environment, stakeholders and the economy.

The roles stakeholders are expected to effectively play out in accordance to fundamental laid down procedures cannot be over emphasized, as this determines their ability to deliver timeless and world class structures. For example, The vision of a developer should be to provide everlasting world class buildings whilst ensuring adequate returns on investment is determined by the competence of his choice of Consultants, Contractors, Sub-contractors and Facility Managers.

The fact that the whole world is a global village places some sort of responsibility on the industry to ensure that the structures being churned out obey standard environmental laws so as to ensure a green environment.

As regards the stakeholders, the profile of the developer is boosted by the successful completion of world class buildings and therefore; more customers are naturally attracted.

Stakeholders should strive to maintain balance between their desire for an attractive return on investment and customers satisfaction. Developers should engage consultants on basis of competence and not mere sentiments.

The effects on the economy is massive, as It promotes the Economy of home owners in view of the ever increasing value of their property, and in addition; Everlasting World Class buildings will contribute positively to the Nations' GDP.

Thinking of the customer first, results in nuanced designs that inherently create better and more intuitive spaces. In creating structures that meets and exceeds international standards (world class standard), the

Conclusively, All Real Estate Developers are implored to re-focus their strengths in contributing to the development of our country positively by creating good quality buildings that enhance the general landscape through the engagement of a competent workforce and judicious balance between the desire for high returns on investment with customers satisfaction; the real estate industry in Nigeria can be truly transformed to world class.

CETRIC TIMES



...a quarterly newsletter by Consultants Collaborative Partnership...

Issue #1 January 2019

PROJECT FOCUS: MANSARD PLACE, VICTORIA ISLAND

It is with great pleasure and privilege that I welcome everyone to the first edition of the Newsletter by Consultants Collaborative Partnership (LLP)

Though the newsletter is long overdue considering the company is in its 28th year of existence and taking into consideration the quantum of projects/works (over 850) executed so far, I believe the initiative is better late than never.

Part of the intention of these newsletters which are expected to be published three times a year is to share the experience of our projects, inform the public on new trends in our industry and promote the drive for excellence and commitment in all our endeavors. We also intend to demonstrate through the articles to be publicized the vision of CCP - "To be an internationally acclaimed company delivering excellent professional service."

Over the years the company has been structured in such a way to respect our core values - "CETRIC"

- C-Culture
- E-Excellence
- T-Teamwork
- R-Reliability
- I-Integrity and
- C-Courage

I must sincerely congratulate the members of the Editorial team; Kayode, Kolade, Oghenekume, Toyin and Yinka for their efforts and commitment to make the newsletter a reality and I wish you all successful achievement as you carry out your responsibilities on the Editorial Board.

I also seize the opportunity to express my sincere gratitude to all staff that have contributed in one way or the other to the success of this newsletter.

This is just the beginning and the future will attest to the success of CCP's contribution to the Building Industry.

Please relax and enjoy the article.

Thank you.

**Tayo Babalakin
Managing Partner.**



Tall buildings are a very common building type in a densely populated urban area like Lagos, Nigeria. However, Mansard Place provides a shift in design concept, offering a floor area comparable with 12-13 storey office towers at 7,000 square meters in a spreadable area. Rather than rising vertically on a single block, the building spreads out horizontally on two blocks with split vertical cores, while parking and ancillary facilities are spread across the base of the two blocks.

Completed in 2013, it is home to notable companies like General Electric, Business connection, AXA Mansard and SAP.

On Tuesday, 9th December, 2014, the East wing of the building façade was gutted by fire when a diesel tank truck wrongly attempting to discharge its contents caught fire. The Aluminum Composite Panels which constitute the façade were completely damaged on the east wing but remarkably, the CCP-designed sprinkler system was crucial in combating the fire thereby preventing any damage to the interior of the building.

The damaged façade was restored to its original design in 2016.

